

Get



IN THE MARKET

JOSEPH CARTER REALTY

About

JOSEPH CARTER REALTY

Joseph Carter Realty has an individualized approach, proven work ethic and industry knowledge. We believe in consistently putting our clients' best interests front and center, and have the experience to get a deal DONE!



Joseph Carter Realty's winning team is structured with dozens of experienced agents in top niche market areas across Alabama, specializing in waterfront homes, condos and lots. We have been a top producing team in 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022.

Note from the owner



Thank you for the opportunity to represent you in the sell or purchase of your property. Joseph Carter Realty and its sales associates are dedicated to working to not only earn your business, but successfully help you with your real estate needs.

Please feel free to reach out to me at anytime.

Joseph Carter
Owner & Broker

205.717.5253

joseph@josephcarterrealty.com

The Team



Joseph Carter Realty features a broad range of backgrounds, interests and expertise allowing us to not just connect with different audiences, but market your property organically.

In addition, Joseph Carter Realty features:

- Professional Photography
- Drone Videography
- Closing Coordinator
- Marketing Director



CMING SOON

Smith Lake & Alabama Gulf Coast

JOSEPH CARTER REALTY

Making the decision to list your property is not something we take lightly. When you list your property with Joseph Carter Realty, we do more than simply put you on our website or MLS. Our team of industry professionals work to market your property in unique ways while staying ahead of industry trends.

Joseph Carter Realty is leading the way on digital platforms for real estate in our region! Exclusive Advertising and Media through the largest and most organic Smith Lake & waterfront social media outlets with followers and content directly tied to the consumers demand.

Where will your listing be?

- LakeHouse.com
- LakesOnline.com
- Zillow
- Realtor.com
- JosephCarterRealty.com
- Land.com
- Landandfarm.com
- LandWatch.com
- All competitors websites
- Social Media

In addition, we are members of five MLS services



Where do you advertise?

- National Marketing
- Billboards & Signage
- Print in local and major cities within a three hour radius

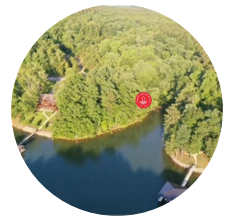
As seen on



Condos



Homes



Lots



Developments

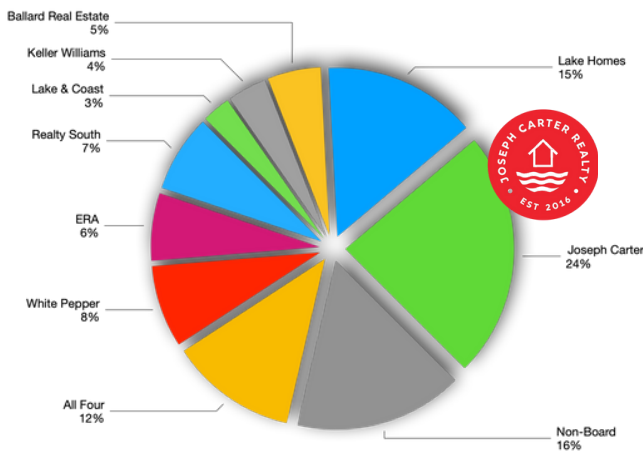
SOLD

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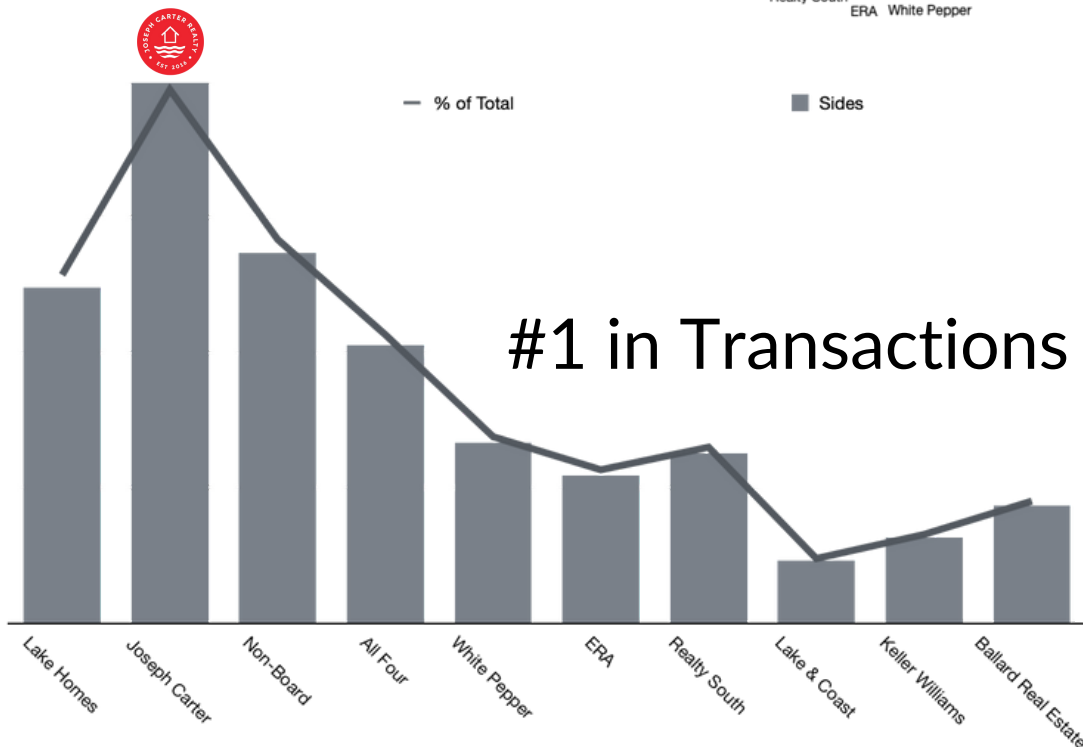
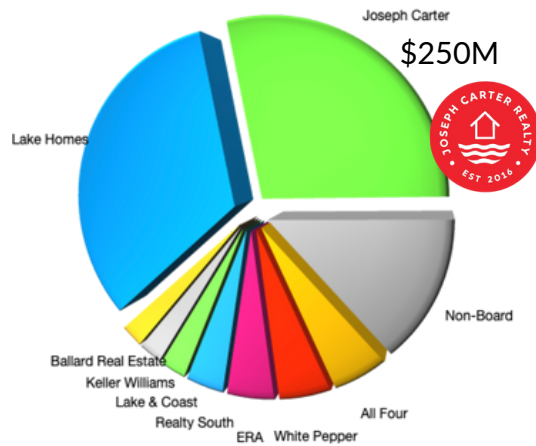
By the Numbers

Waterfront Focused

Market Share 2022



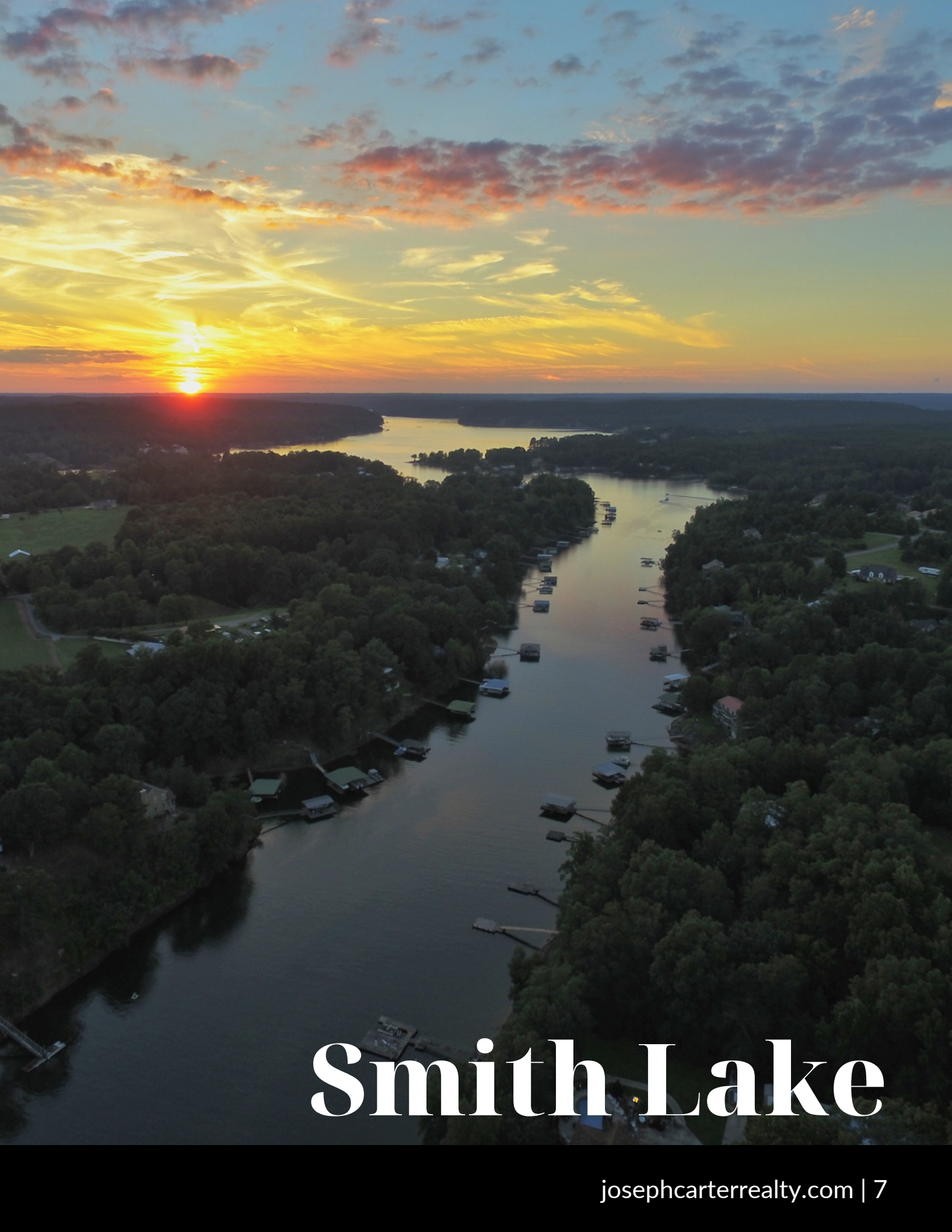
Total \$\$ Production 2022



#1 in Transactions



Gulf Coast



Smith Lake



#1 Poker Run Dock

Get Social



@Joseph_Carter_Realty



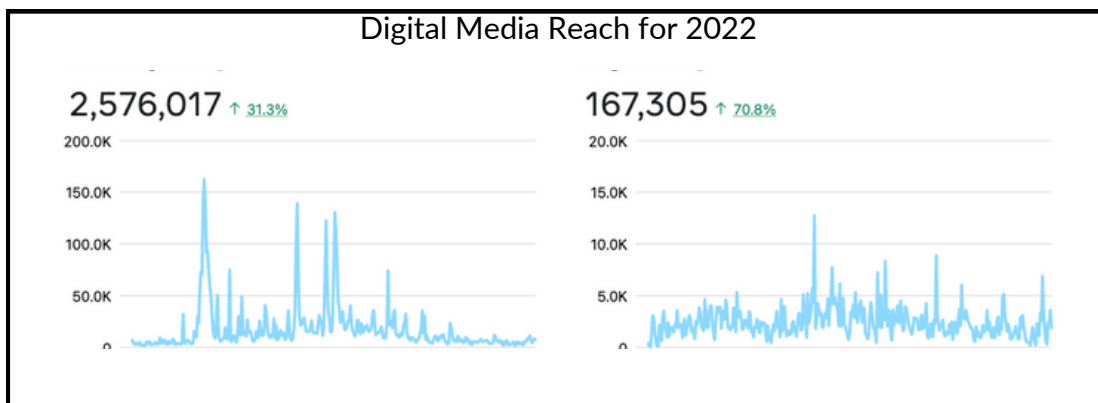
@JosephCarterRealty



@JosephCarterRealty



Joseph Carter Realty empowers creativity in digital media to share our listings, agents and lifestyle with our following. **Work hard - Play hard**, not just as a team, but as a family! See some of our stats below.



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Behind the Scenes



WORK HARD. PLAY HARD.



Testimonials

"We'd be in the wrong house at the wrong price if it wasn't for their expertise and understanding of the different dynamics on the lake. Working with the JCR team was a great experience and true testament to their knowledge of the lake"

Tom & Haley Brandstater
Nashville, TN



"We moved to Alabama in 2014 and started looking at several lakes for the right lake house. Five years later, we chose Smith Lake. We tried a local realtor and it just was not a right fit. We were introduced to Joseph Carter Realty and immediately felt a great fit. They did not just show us houses, they looked for our right house and found it! Once we purchased, we had a few unresolved issues with the seller and Joseph Carter stepped up and made it right without us ever even asking. My wife Laura and I highly recommend Joseph Carter Realty for all your real estate needs. They are simply the best agency serving Smith Lake."

Lee & Laura Domingue
Birmingham, AL

"We had a great experience working with Joseph on the purchase of our property in Slick Ford. Over the three year time span, Joseph was always accommodating, calm & diligent in assisting us with our search on Smith Lake."

Lucas & Maggie Black
Houston, Alabama

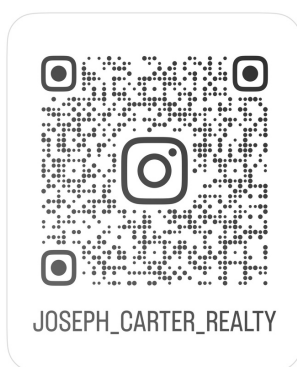




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If you are thinking about buying or selling a waterfront home, condo or lot, contact one of our experienced agents today!

Jasper:	256.295.5141
Crane Hill:	256.747.7459
Coastal:	251.923.2229
Huntsville:	256.684.7551
Joseph Carter directly:	205.717.5253



www.JosephCarterRealty.com